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September 24, 2020

Dear Colleague,

I would like to invite your organization to consider supporting the International Zebrafish Society (IZFS) 2020 Webinar Series as a sponsor. This educational format provides a unique opportunity for sponsors to connect with the most influential group of fish researchers in a virtual setting. The content of the webinars is designed to attract researchers from every career level and to share the latest scientific findings, methods, technologies and products to facilitate their research work. With this virtual format, sponsors not only have exposure to attendees accessing the live webinars, but additional exposure and continued visibility as webinars are archived on the IZFS website and available to members for download.

Launched in April of this year, the first eight webinars attracted nearly 1,300 registrants (avg. 162 registrants per webinar). Additionally, archived webinars have been downloaded by 386 users to date.

Attached please find the IZFS 2020 Webinar Sponsorship Opportunities package for your consideration.

IZFS is a 501(c)(3) not-for-profit organization the represents zebrafish scientific research worldwide, and facilitates the exchange of information and resources within the zebrafish community. Serving a growing population of members with direct access to thousands more in the field, IZFS is committed to promoting educational initiatives and advancing all aspects of zebrafish research through its meetings and educational initiatives.

Thank you for your consideration.

Sincerely,

Nichole Nikolic

**Executive Director** 



# IZFS 2020-2021 Webinar Sponsorship Opportunities



#### **About the International Zebrafish Society (IZFS)**

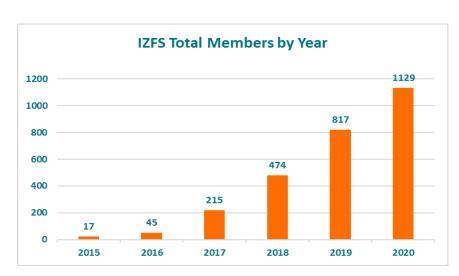
The International Zebrafish Society (IZFS) represents zebrafish scientific research worldwide, and facilitates the exchange of information and resources within the zebrafish community. Serving a growing population of members with direct access to thousands more in the field, IZFS is committed to promoting educational initiatives and advancing all aspects of zebrafish research through its meetings and educational initiatives.

### Why Sponsor the IZFS 2020 Webinar Series?

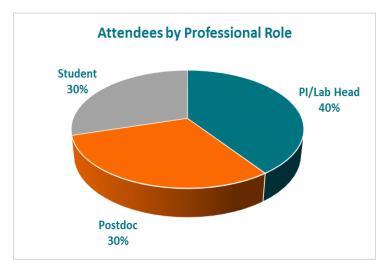
In April 2020, IZFS launched a series of educational webinars for members of the global zebrafish community, with great success. This educational format provides a unique opportunity for potential sponsors to connect with the most influential group of fish researchers in a virtual setting. The content of the webinars is designed to attract researchers from every career level and to share the latest scientific findings, methods, technologies and products to facilitate their research work. With this virtual format, sponsors not only have exposure to attendees accessing the live webinars, but additional exposure and continued visibility as webinars are archived on the IZFS website and available to members for download.

#### **IZFS Membership Statistics**

Since 2015, IZFS membership has grown steadily, making it the world's largest member-driven society dedicated solely to researchers working in the field of zebrafish research. Members include principal investigators/lab heads, postdoctoral fellows and graduate students from over 35 countries around the world.



#### **Webinar Statistics**



- The first eight webinars attracted nearly 1,300 registrants (avg. 162 registrants per webinar)
- Archived webinars have been downloaded by an additional 386 users, to date (avg. 48 per webinar)
- To date, 100% of evaluation respondents found the content valuable and would recommend the webinars to a colleague

# **IZFS Webinar Series Sponsorship Options**

**Sponsorship Package A** includes sponsor recognition for six (6) webinars, which will take place live at least monthly, and recordings will be made available for download indefinitely for IZFS members.

Sponsorship Package A	<b>Gold</b> \$5,000	<b>Silver</b> \$3,500	<b>Bronze</b> \$2,500
Thirty (30) second video of product advertisement before the Q&A portion of the webinar (produced at sponsor's expense)	٧	n/a	n/a
Company Logo Recognition with link (when applicable):			
<ul> <li>Webinar webpage with company description</li> <li>Sponsor slide at the beginning and end</li> </ul>	Large-Sized Logo	Medium-Sized Logo	Small-Sized Logo
of each webinar  • Emails promoting webinars (weekly to IZFS database, approx. 3,000)	(300×100)	(200x100)	(150x100)
Complimentary Registrations	3	2	1
Product name listing with pdf file on event website	٧	٧	٧

**Sponsorship Package B** includes sponsor recognition for one (1) webinar, which will take place live, and the recording will be made available for download indefinitely for IZFS members.

Sponsorship Package B	<b>Gold</b> \$1,000	<b>Silver</b> <i>\$700</i>	<b>Bronze</b> \$500
Thirty (30) second video of product advertisement before the Q&A portion of the webinar (produced at sponsor's expense)	٧	n/a	n/a
Company Logo Recognition with link (when applicable):			
<ul> <li>Webinar webpage with company description</li> <li>Sponsor slide at the beginning and end of each webinar</li> <li>Emails promoting webinars (weekly to IZFS database, approx. 3,000)</li> </ul>	Large-Sized Logo (300x100)	Medium-Sized Logo (200x100)	Small-Sized Logo (150x100)
Complimentary Registrations	3	2	1
Product name listing with pdf file on event website	٧	√	٧

<sup>\*</sup>Customized packages are also available

<sup>\*</sup>Corporate members receive a 10% discount on all sponsorship opportunities.

# **Upcoming Webinars (tentative)**

2020	<u>2021</u>	
September 29, 2020 Single Cell Genomics 12:00 – 1:00 pm ET Tatjana Sauka-Spengler, PhD	January 2021 Evolutionary Studies (1 hour) Matthew Harris, PhD	
October 20, 2020 Imaging Workshop  12:00 – 2:00 pm ET  Drs. Jan Huisken, Kristen Kwan, Misha Ahrens, Elizabeth Hillman, Jonas Hartmann, Elisabeth Kugler  Moderator: Debbie Yelon, PhD	February 2021 Topic Pending Speaker TBD	
November 17, 2020  Cancer Modeling  9:00 – 10:00 am ET; 3:00 – 4:00 pm ET  Rich White, MD, PhD	March 2021 Topic Pending Speaker TBD	
December 2020 Drug Discovery (1 hour) Randy Peterson, PhD	April 2021 Topic Pending Speaker TBD	

# **Webinar Topics Planned for 2021**

- Neuroscience
- Vascular biology
- Genetic disease modelling
- Hematopoiesis
- Microbiome
- Epigenetics methods in zebrafish
- Muscle development and regeneration
- Behavior
- Physical Forces in Morphogenesis
- Paper writing (What journals to target, how to deal with rejections, how to write a high profile paper)
- How to give effective zoom lectures

Please contact Nichole Nikolic, IZFS Executive Director at +1 414 918 9835 or by email at info@izfs.org to discuss these opportunities further.



# **IZFS Webinar Sponsorship Agreement**

Organization Information			
Organization Name (how it should appear	in the webinar):		
Sponsor Contact Name: Prefix:	(First, MI, Last):		
Email:	Phone:		
Email 2:			
Institution/Company:			
Position Title:	<del>-</del>		
Mailing Address:			
City: Sta	te: Postal Code:	Country:	
Website:			
<b>Sponsor Opportunities</b>			
Sponsorship Package A includes sponsorecordings will be made available for a construction of the construc	ebinar webpage with company omotional webinar emails; 3 conditional webinar emails; 3 conditional webinar emails; 2 conditional webinar emails; 2 ebinar webpage with company omotional webinar emails; 2 comotional webinar emails; 1 company omotional webinar emails; 1 company of the company o	y description, sponsorship slides omplimentary registrations; processisement before Q&A portion of any description, sponsorship slides complimentary registrations; processing description, sponsorship slides omplimentary registration; produced the second of the second	s at the beginning and end of duct name listing with pdf file of the webinar (produced at des at the beginning and end product name listing with pdf at the beginning and end of uct name listing with pdf file
<b>Sponsorship Package B</b> includes spons be made available for download indefi		rebinar, which will take place	live, and the recording will
☐ Gold: \$1,000	/a		
<ul><li>Same as Sponsorship Package A <sup>a</sup></li><li>☐ Silver: \$700</li></ul>	Gold Level" benefits.		
• Same as Sponsorship Package A " □ Bronze: \$500	'Silver Level" benefits.		
Same as Sponsorship Package A "	'Bronze Level" benefits.		

### **Submitting Promotional Materials**

Sponsors should send all promotional materials to Eli Rehorst at <a href="mailto:erehorst@izfs.org">erehorst@izfs.org</a>.

- Submit upon signing the webinar sponsorship agreement Logo, Company Description and Preferred Website Link
- Submit two (2) weeks prior to the first sponsored webinar Product Name Listing and Product Advertisement Video

#### Agreement

To accept the terms of sponsor agreement, please sign	gn your signature and date below:
Signature	Date
Print a copy of this sponsor application for your records. <b>T</b>	his is your invoice and contract. No additional invoice will be issued.
Payment Options	
☐ Check Enclosed  Please make checks payable to the International Zebi	rafish Society (IZFS) and must be drawn from a US bank.
☐ Visa ☐ Mastercard ☐ Discover ☐ AMEX	
Credit Card Number:	Expiration Date:
Cardholder's Name:	CVV:
Cardholder's Signature:	
☐ Billing address same as organization address	
Billing Address:	
City: State: Po	ostal Code: Country:
☐ <b>Wire Transfer</b> Contact the IZFS office for more information.	
IZFS Executive Office 555 East Wells Street, Suite 1100 Milwaukee, WI 53202	

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